

WILLIAMS MULLEN

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October 15, 2024

John M. Nolan
Chair, Member Selection Committee
c/o American College of Real Estate Lawyers
220 N Market Street, Suite 100
Frederick, MD 21701

Dear John:

It is with great pleasure that I second the nomination of William G. Homiller for membership in the American College of Real Estate Lawyers made by Michael H. Terry.

I have known Will since he joined Troutman Sanders 22 years ago and have watched his real estate practice develop and prosper. During that time, Will has gained valuable experience handling large, complicated portfolio transactions for private REITs and institutional real estate funds. He has become one of the areas "go to" transactional lawyers, as reflected in recognitions by Chambers USA, VCU Real Estate Circle of Excellence, Best Lawyers in America, Virginia Business Magazine and Virginia Super Lawyers. In addition to working with Will on real estate transactions, I have followed his involvement with the Virginia Bar Association, and most notably, his successful efforts shaping legislation on behalf of the Bar to eliminate Virginia's antiquated statutes governing "deeds of lease". I am aware of his numerous writing, teaching and speaking activities and his commitment to pro bono and community service. Will checks all the boxes for "giving back" to the profession.

I have received and reviewed the Proposal for Membership submitted by Mike Terry and certify that Will Homiller satisfies the criteria for selection to the College as set forth in Section 4 of the Guidelines for Regular Member Selection. In my opinion and to my knowledge, the Nominee satisfies ACREL's Statement of Professionalism and exemplifies the standards of professional integrity and civility as provided in the Guidelines. I am not (a) in the same firm, business entity, faculty or other organization as the Nominee, (b) related by birth or marriage to the Nominee, or (c) a current Governor or member of the Member Selection Committee of the College. Neither the nominee nor his/her employer regularly employs or retains me or my law firm or employer, and my business relationship, if any, with the nominee is as follows.

Yours truly,



John M. Mercer

cc: Michael H. Terry